



PUBLIK EKSPOSE INSIDENTAL

PT SATRIA ANTARAN PRIMA Tbk
Jakarta, 08 Januari 2025

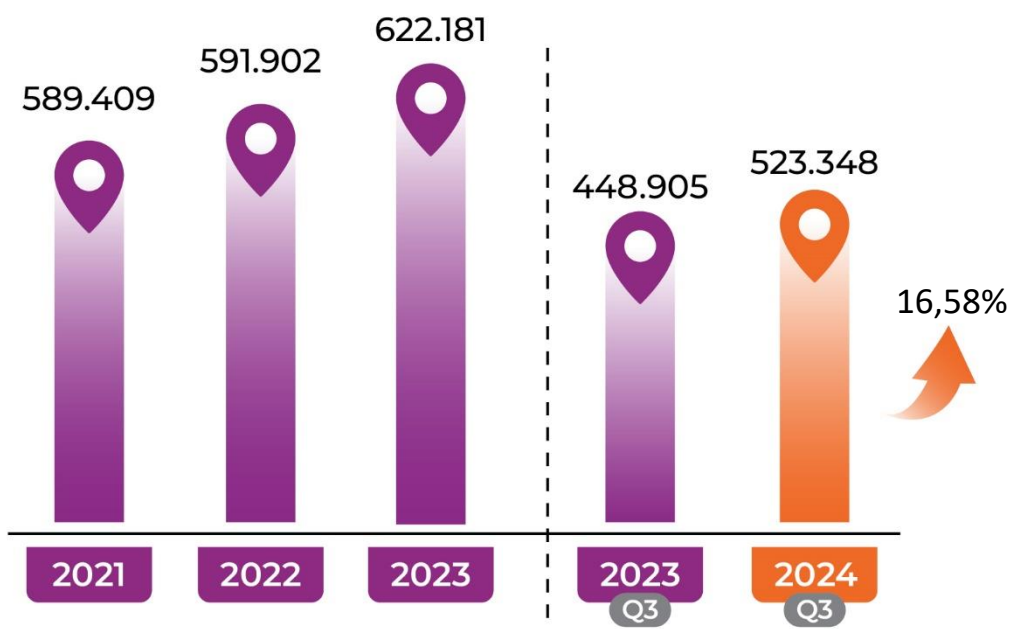


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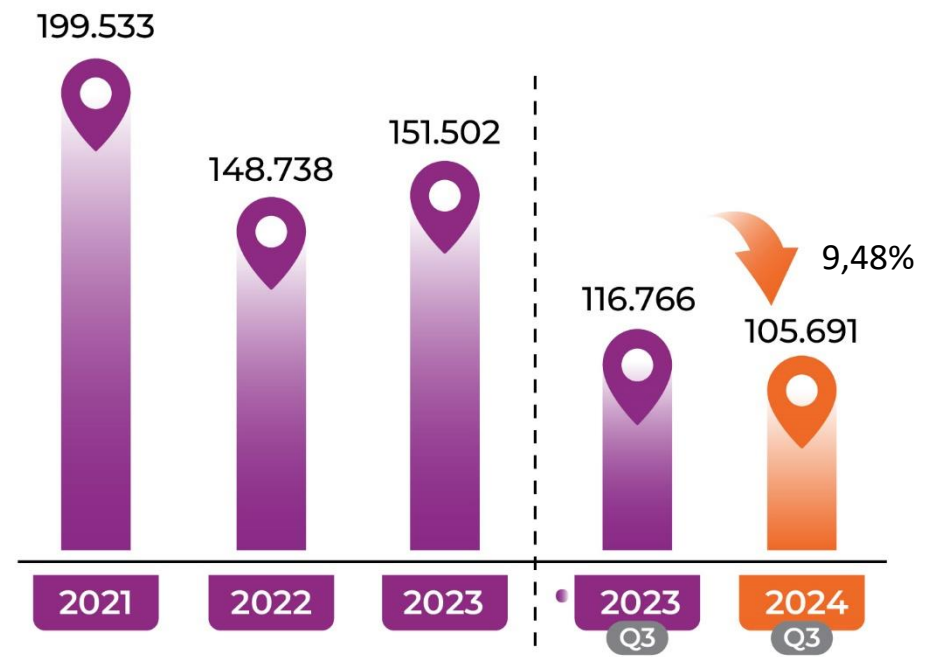
Penjualan Revenues

Jutaan Rupiah/Million Rp



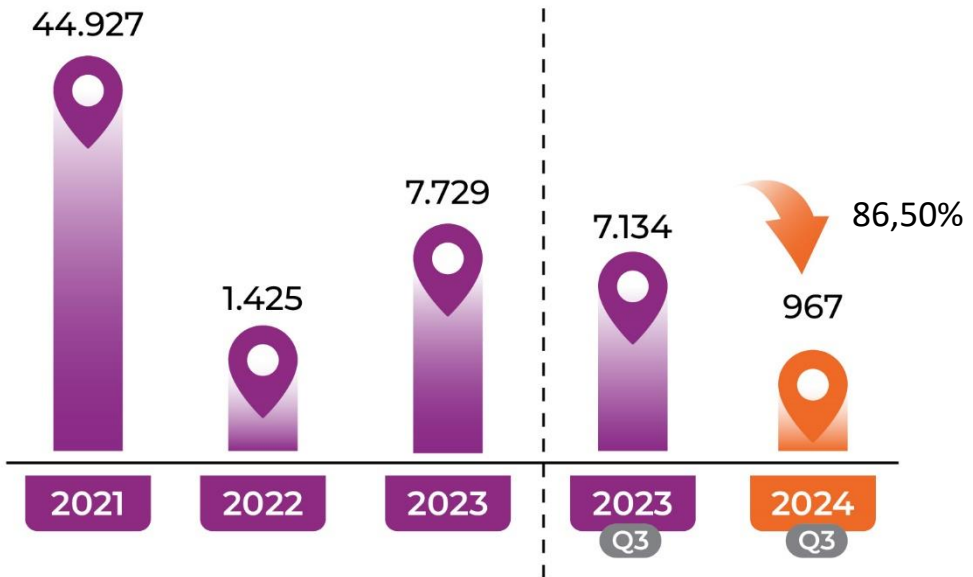
Laba Bruto Gross Profit

Jutaan Rupiah/Million Rp



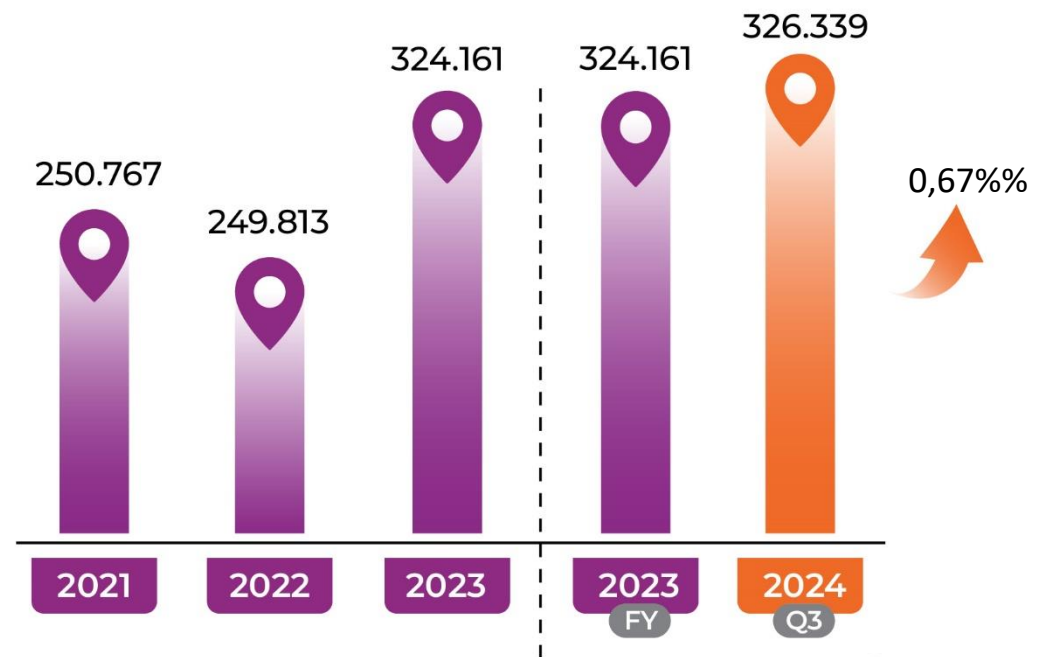
Jumlah Laba (Rugi) Komprehensif Tahun Berjalan

Total Comprehensive Profit/Loss For The Year
Jutaan Rupiah/Million Rp



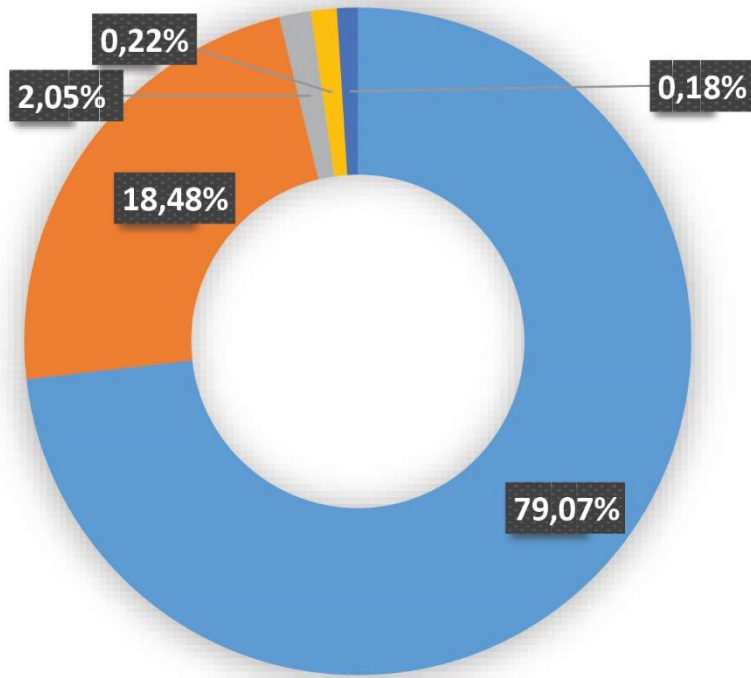
Jumlah Asset Total Assets

Jutaan Rupiah/Million Rp



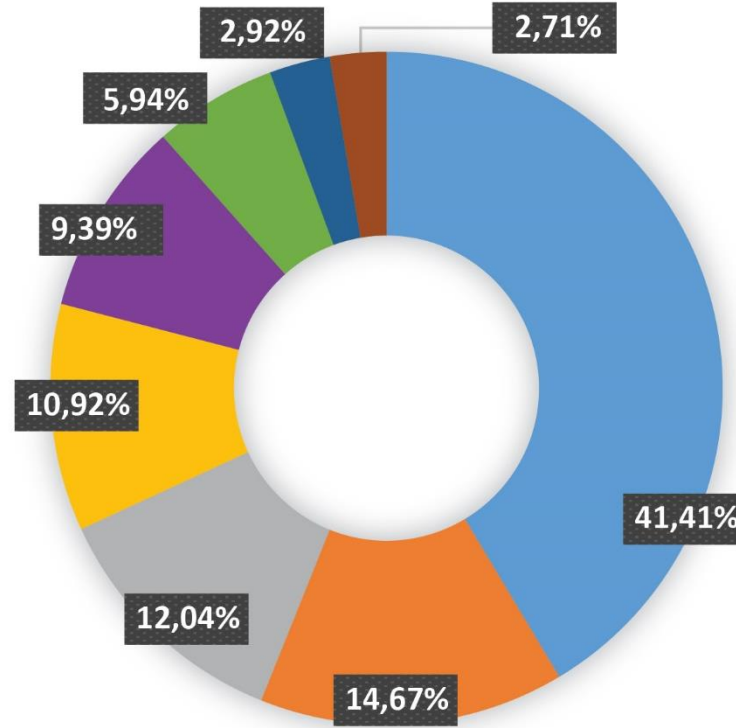
Kinerja Keuangan & Kondisi Terkini Perseroan

Area



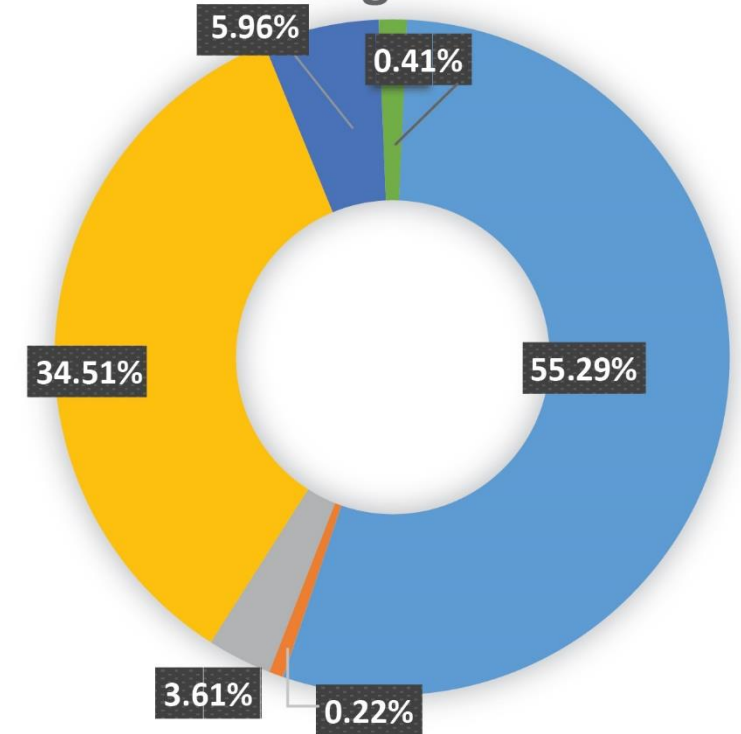
JABODETABEK JAWABALI SUMATERA
 KAL-NUSRA SUL-INDOTIM

Industri



ECOMMERCE & SOSIAL COMMERCE BANK & FINANCIAL INSTITUTION
 MARKETPLACE SERVICES
 FMCG & FARMACY OTHER
 TELCO HEAVY EQUIPMENT & MANUFACTURE

Segmentasi



Pendapatan Courier Corporate
 Pendapatan Cash Agen Retail
 Pendapatan COD FEE
 Pendapatan Cash Agen Konter
 Pendapatan COD KIRIM
 Pendapatan Warehouse



1. Fokus pada *core business* Perseroan di segmen B to B yang lebih sustainable dan memperkuat posisi pada Market yang lebih profitable
Focus on the Company's core business in the B2B segment, which is more sustainable, and strengthen its position in more profitable markets.
2. Memperkuat kerjasama dengan *platform Aggregator* untuk meningkatkan volume kiriman
Strengthen collaboration with aggregator platforms to increase shipment volumes.
3. Memperkuat posisi Perseroan sebagai salah satu market leader di segmen COD
Enhance the Company's position as one of the market leaders in the COD segment.
4. Memperkuat kualitas layanan dengan memperhatikan kepuasan Pelanggan melalui *significant improvement* pada sisi Operasional Perseroan
Improve service quality by prioritizing customer satisfaction through significant improvements in the Company's operational performance.
5. Cost Efficiency dengan pengintegrasian main sorting center dan penggabungan beberapa Warehouse dalam satu area.
Achieve cost efficiency by integrating the main sorting center and consolidating several warehouses into a single area.
6. Memperkuat system IT dan Digital Perseroan
Strengthen the Company's IT and digital systems.



Analisa Manajemen Terkait Penurunan Harga Saham

Sehubungan dengan terjadinya penurunan harga kumulatif yang signifikan pada Saham PT Satria Antarana Prima Tbk. (SAPX), Perseroan telah menerima Surat dari Bursa Efek Indonesia dengan nomor S-13007/BEI.PP2/12-2024 mengenai Permintaan Penjelasan atas Volatilitas transaksi efek tertanggal 11-12-2024 yang telah direspon Perseroan dengan surat Nomor 005/SAPX-CORSEC/XII/2024 tertanggal 12 Desember 2024 yang menyatakan bahwa Perseroan tidak mengetahui penyebab volatilitas saham Perseroan yang terjadi akhir akhir ini.

Regarding the significant cumulative decline in the stock price of PT Satria Antarana Prima Tbk. (SAPX), the Company has received a letter from the Indonesia Stock Exchange with reference number S-13007/BEI.PP2/12-2024 regarding a Request for Explanation on the Volatility of Securities Transactions dated December 11, 2024.

The Company has responded to this letter through correspondence No. 005/SAPX-CORSEC/XII/2024 dated December 12, 2024, stating that the Company is unaware of the cause of the recent volatility in its stock.



Analisa Manajemen Terkait Penurunan Harga Saham

Mengenai penyebab peningkatan harga saham Perseroan, Perseroan hingga saat ini tidak mengetahui pasti. Hal hal yang mengakibatkan sentimen negative terhadap pergerakan dan harga menurut Perseroan adalah karena adanya penurunan Kinerja Kuartal III 2024 Perseroan dari capaian Kinerja Kuartal II 2024 dan faktor eksternal seperti ketidakpastian ekonomi global, situasi geopolitik, inflasi serta kenaikan suku bunga yang dapat menjadi sentimen negative terhadap penurunan harga saham Perseroan

Regarding the cause of the increase in the Company's stock price, the Company is currently unsure. Factors contributing to negative sentiment affecting the movement and price of the Company's stock, in the Company's view, include a decline in the Company's Q3 2024 performance compared to its Q2 2024 results and External factors such as global economic uncertainty, geopolitical situations, inflation, and rising interest rates, which may have contributed to negative sentiment leading to the decline in the Company's stock price





Thank You



PT. SATRIA ANTARAN PRIMA Tbk.

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